

AGENDA

NASSAU COUNTY INTERIM FINANCE AUTHORITY

DIRECTOR'S MEETING

MAY 19, 2020

Call to Order

Action Items

- I. Approval of the Minutes of the Director's Meeting on April 21, 2020
- II. Approve Submission of NIFA's Revised 2020 Budget and Revised FY 2020 – FY 2023 Financial Plan to the Office of the State Comptroller and the Authorities Budget Office to Comply with 2 NYCRR, Part 203
- III. Consideration of NIFA Contract for a Turnaround Consultant for the Nassau Health Care Corporation
- IV. Consideration of County Contract for the Cam-Held Enterprises, Inc.
- V. Consideration of County Contract for the New York Therapy Placement Services, Inc
- VI. Consideration of County Contract for the Kurman Tompkins LLC
- VII. Consideration of County Contract for the Hi-Tech Air Conditioning Services, Inc

Adjournment

TAB I

NASSAU COUNTY INTERIM FINANCE AUTHORITY

MEETING OF THE DIRECTORS

MINUTES OF APRIL 21, 2020

The Directors' Meeting of the Nassau County Interim Finance Authority was convened on April 21, 2020 at 6:22 PM via teleconference, pursuant to legal notice given on April 15, 2020 and electronic notice posted on the Authority's website.

Directors on call: Adam Barsky, Chairman
Paul Annunziato
Paul Leventhal
Howard Weitzman
Christopher Wright
Lester Petracca

Absent from call:

Staff on call: Evan Cohen, Executive Director
Carl Dreyer, Treasurer
Kathleen Stella, Corporate Secretary
Jeremy Wise, General Counsel
Martha Worsham, Deputy Director

Call to Order/Roll Call

The meeting was called to order at 6:22 PM.

Executive Session

Pursuant to section 105 subdivision 1e of the NYS Open Meetings Law, Director Wright entertained a motion, which was seconded, to go into Executive Session to discuss litigation pursuant to article fourteen of the civil service law.

Positive votes: 6 Negative votes: 0

At 6:22 PM the open session of the Directors meeting was temporarily adjourned, and an Executive Session of the Directors was convened.

RESOLUTION NO. 20-790

EXECUTIVE SESSION - PURSUANT TO SECTION 105 OF THE PUBLIC OFFICERS LAW

RESOLVED, that pursuant to Section 105 of the Public Officers Law, the Directors of the Nassau County Interim Finance Authority shall convene in Executive Session for the purpose of discussing litigation pursuant to article fourteen of the civil service law.

* * *

At 7:13 PM a motion was made and seconded to come out of Executive Session.

Positive votes: 6 Negative votes: 0

Reconvened

Chairman Barsky noted that no votes were taken in the Executive Session and reconvened the meeting.

1. Approval of Minutes

Upon a motion made by Director Wright and seconded by Director Leventhal, the Directors approved the minutes from the meeting on March 17, 2020.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-791

APPROVAL OF MINUTES AND RATIFICATION OF ACTIONS TAKEN AT THE MARCH 17, 2020 MEETING OF THE DIRECTORS OF THE NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLVED, that the Minutes of the meeting of the Authority held on March 17, 2020 are hereby approved and all actions taken by the Directors present at such meeting, as set forth in such Minutes, are hereby in all respects ratified and approved as actions of the Authority.

2. Receipt and Acceptance of Audited Financial Statements and Related Actions

The Directors were asked to acknowledge and accept the Audited Financial Statements which were approved by the Audit and Internal Controls Committee just prior to the Directors' meeting.

A motion was made by Director Wright and seconded by Director Leventhal. The Directors approved the following resolution.

RESOLUTION NO. 20-792

RECEIPT AND ACCEPTANCE OF INDEPENDENT AUDITORS' REPORT ON THE AUTHORITY'S FINANCIAL STATEMENTS FOR FISCAL YEAR ENDED DECEMBER 31, 2019

RESOLVED, that the materials presented to this meeting (the "Materials") are ordered to be filed with the records of the Nassau County Interim Finance Authority (the "Authority"); and be it further

RESOLVED, that the Authority acknowledges receipt of the RSM US LLP Independent Auditors' Report on NIFA's Financial Statements for the Year Ended December 31, 2019 (the "Audit") presented at the April 21, 2020 meeting of the Directors; and be it further

RESOLVED, that the Authority accepts the Audit and approves the release of the Audit to the public; and be it further

RESOLVED, that the Executive Director of the Authority or his designee(s) are hereby directed to promptly submit the Audit to those persons identified in the Authority Act to whom the Audit must be submitted, to make a reasonable number of copies available on request to all persons that request copies, and to take all actions he or she may in his or her sole discretion consider necessary to effectuate the foregoing and related actions including making changes to the Audit deemed non-material by RSM US LLP, NIFA's independent auditors; and be it further

RESOLVED, that this resolution shall take effect immediately.

3. Approval of Reports Required by the NIFA Act, Public Authorities Law, Public Authorities Accountability Act of 2005, and Public Authorities Reform Act of 2009, and Authorization to Take Related Actions

The Directors were asked to approve the 2019 Annual Reports which was presented to and approved by the Audit and Internal Controls Committee just prior to this meeting.

A motion was made by Director Wright and seconded by Director Leventhal. The Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-793

APPROVAL OF REPORTS REQUIRED BY THE NASSAU COUNTY INTERIM FINANCE AUTHORITY ACT, PUBLIC AUTHORITIES LAW, PUBLIC AUTHORITIES ACCOUNTABILITY ACT OF 2005, AND PUBLIC AUTHORITIES REFORM ACT OF 2009, AND AUTHORIZATION TO TAKE RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (“Authority”); and be it further

RESOLVED, that in accordance with the Materials, the 2019 Annual Report of the Authority is hereby approved together with all the attachments thereto including, but not limited to:

1. Authority Report on Debt Issuance;
2. Audited Financial Statements for the Year Ended December 31, 2019 together with Independent Auditor’s Compliance Report on Investment Policies and Procedures;
3. Authority Report on Investments;
4. Authority Prompt Payment Report;
5. Authority Procurement Contracts Guidelines Report;
6. Authority Property Disposition Report;
7. Authority Mission Statement and Measurement Report; and
8. Authority Code of Ethics.

and be it further

RESOLVED, that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to execute and deliver any and all documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and related actions.

4. Re-adoption of Investment Guidelines, and the Taking of Related Actions

The Directors were asked to re-adopt the Investment Guidelines which were presented to and approved by the Audit and Internal Controls Committee just prior to this meeting.

On a motion made by Director Wright and seconded by Director Weitzman, the Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-794

RE-ADOPTION OF INVESTMENT GUIDELINES AND THE TAKING OF RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that the Investment Guidelines, which are annexed to the Materials, are found to be satisfactory and are hereby re-adopted; and be it further

RESOLVED that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to execute and deliver any and all documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and related actions.

5. Re-Adoption of Amended Procurement Contracts Guidelines and the Taking of Related Actions

On a motion made by Director Weitzman and seconded by Director Leventhal, the Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-795

RE-ADOPTION OF AMENDED PROCUREMENT CONTRACTS GUIDELINES AND THE TAKING OF RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that the “Nassau County Interim Finance Authority Guidelines Regarding the Use, Awarding, Monitoring and Reporting of Procurement Contracts,” (the “Procurement Guidelines), which are annexed to the Materials, are hereby re-adopted, as amended; and be it further

RESOLVED, that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to execute and deliver any and all

documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and, as deemed necessary, make non-material exceptions to said Procurement Guidelines, and to take related actions; and be it further

RESOLVED, that all actions previously taken by the Chairman at the Authority, or his designees, in furtherance of the foregoing are hereby ratified and approved.

6. Re-adoption of Property Disposition Contract Guidelines and the Taking of Related Actions

On a motion made by Director Weitzman and seconded by Director Leventhal, the Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-796

RE-ADOPTION OF PROPERTY DISPOSITION CONTRACT GUIDELINES AND THE TAKING OF RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that the Property Disposition Contract Guidelines annexed to the Materials, are hereby re-adopted; and be it further

RESOLVED, that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to execute and deliver any and all documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and related actions.

7. Re-adoption of NIFA Code of Ethics, and the Taking of Related Actions

On a motion made by Director Weitzman and seconded by Director Leventhal, the Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-797

RE-ADOPTION OF NIFA CODE OF ETHICS, AND THE TAKING OF RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that the Code of Ethics, which is annexed to the Materials, is found to be satisfactory and is hereby re-adopted, as amended; and be it further

RESOLVED, that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to execute and deliver any and all documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and related actions.

8. Appointment of Bond Counsel

The Directors were requested to approve the use of Norton Rose Fulbright as bond counsel to NIFA.

On a motion by Director Wright and seconded by Director Weitzman, the Directors approved the following resolution.

Positive votes: 6 Negative votes: 0

RESOLUTION NO. 20-798

APPOINTMENT OF BOND COUNSEL AND AUTHORIZATION TO TAKE RELATED ACTIONS.

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (“NIFA” or “Authority”); and be it further

RESOLVED, that the based upon the information presented in the Materials, the law firm of Norton Rose Fulbright is appointed as bond counsel to the Authority in connection with all of the matters discussed in the Materials; and be it further

RESOLVED, that the Directors find that the immediate employment of knowledgeable bond counsel is deemed an emergency and that publication or distribution of a request for proposals, at this time, would be deleterious to the County and NIFA; and be it further

RESOLVED, that the Chairman or his designees are authorized, upon such terms and conditions as the Chairman or his designees shall feel is necessary or appropriate, to employ the law firm of Norton Rose Fulbright as bond counsel to NIFA, including the payment of any fees previously incurred by the Firm in connection with its recent review of NIFA swaps or debt portfolio and any continued services in connection with NIFA's issuance or restructuring/refunding of its debt or that of Nassau County.

9. Consideration of County Contract for the Posillico Civil, Inc.

The Directors were requested to consider the County's Contract with Posillico Civil, Inc.

On a motion by Director Wright and seconded, the Directors approved the following resolution with Director Weitzman abstaining.

Positive votes: 5 Negative votes: 0 Abstention: 1

RESOLUTION NO. 20-799

CONSIDERATION OF COUNTY CONTRACT FOR POSILLICO CIVIL, INC.

RESOLVED, that the materials presented to this meeting of the Directors (the "Materials") are ordered to be filed with the records of the Nassau County Interim Finance Authority (the "Authority"); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County's Contract for Posillico Civil, Inc. in the amount of \$8,084,900; and be it further

RESOLVED, that NIFA's approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

10. Consideration of County Contract for the Pratt Brothers, Inc

The Directors were requested to consider the County's Contract with Pratt Brothers, Inc.

On a motion by Director Annunziato and seconded by Director Leventhal, the Directors approved the following resolution with Director Weitzman abstaining.

Positive votes: 5

Negative votes: 0

Abstention: 1

RESOLUTION NO. 20-800

CONSIDERATION OF COUNTY CONTRACT FOR PRATT BROTHERS, INC.

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County’s Contract for Pratt Brothers, Inc. in the amount of \$16,000,000; and be it further

RESOLVED, that NIFA’s approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

Chairman Barsky made a motion to adjourn, which was seconded by Director Leventhal. The Director’s meeting was adjourned at 7:23 PM.

Respectfully submitted,

Kathleen Stella
Corporate Secretary

TAB II

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: NIFA Revised Budget and Revised Multi-Year Financial Plan

REQUEST FOR: Approve Submission of NIFA's Revised 2020 Budget and Revised FY 2020 – FY 2023 Financial Plan to the Office of the State Comptroller and the Authorities Budget Office to Comply with 2 NYCRR, Part 203

Background:

Pursuant to the New York State Constitution and the Public Authorities Law, the State Comptroller adopted Regulation 2 NYCRR Part 203 “Budget and Financial Plan Format, Supporting Documentation and Monitoring – Public Authorities” (the “Regulations”). The Nassau County Interim Finance Authority (“NIFA”) has been deemed by the State Comptroller to be subject to the requirements of said Regulations.

Discussion:

As required by the Regulations, NIFA prepared a Budget for FY 2020 (“Budget”) and a Financial Plan for FY 2020 – FY 2023 (“Plan”), which were approved by the Board on September 10, 2019. Recent developments have caused us to revise these documents. The revised documents (“Revised Budget” and “Revised Plan”) were reviewed and approved by the Audit and Internal Controls Committee on May 19, 2020. They will be posted on NIFA’s website (“Disclosed”), as required by the Regulations.

Requested Action:

The Directors are requested to review and approve the Revised Budget and Revised Plan so that they may be officially filed with the State Comptroller and any other necessary parties. You are further requested to permit the Chairman of NIFA or his designees to take whatever additional actions are deemed necessary or appropriate to ensure compliance with the Regulations.

Attachments:

Resolution

Revised 2020 Budget and Revised Financial Plan for FY 2020 – FY 2023

NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLUTION NO. 20-

APPROVE SUBMISSION OF NIFA’S REVISED 2020 BUDGET AND REVISED FY 2020 – FY 2023 FINANCIAL PLAN TO THE OFFICE OF THE STATE COMPTROLLER AND THE AUTHORITIES BUDGET OFFICE TO COMPLY WITH 2 NYCRR, PART 203 AND THE TAKING OF RELATED ACTIONS

RESOLVED, that the materials presented to this meeting (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that the Authority acknowledges enactment of 2 NYCRR, Part 203 (the “Regulations”) and its requirement that the Directors of the Nassau County Interim Finance Authority receive, review and approve a Revised Budget Revision for FY 2020 (“Revised Budget”) and a Revised Financial Plan for FY 2020 – FY 2023 (“Revised Plan”); and be it further

RESOLVED, that the Authority hereby approves the Revised Budget and Revised Plan subject to the conditions outlined in the Materials; and be it further

RESOLVED that the Chairman of the Authority or his designees(s) be, and each of them hereby is, authorized in the name and on behalf of the Authority to publish and file the Revised Budget and Revised Plan with the State Comptroller and any other necessary parties and to execute and deliver any and all documents and to take all actions as he or she may in his or her sole discretion consider necessary or proper to effectuate the foregoing and related actions.

Adam Barsky
Chairperson

May 19, 2020

NIFA
Revised Budget and Revised Multi-Year Plan
2020-2023

| | Adopted 2019 | Adopted 2020 | Revised 2020 | Adopted 2021 | Adopted 2022 | Adopted 2023 |
|---------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Revenues | | | | | | |
| Sales Tax Retained | 2,474,000 | 1,999,000 | 3,084,000 | 2,009,000 | 2,024,000 | 2,074,000 |
| Interest Income | | | | | | |
| Bond & Debt Service Accounts | | | | | | |
| Operating Accounts | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Total Interest | | | | | | |
| Total Revenues | 2,475,000 | 2,000,000 | 3,085,000 | 2,010,000 | 2,025,000 | 2,075,000 |
| Expenses | | | | | | |
| NIFA Operating Expenses | | | | | | |
| Salaries and Benefits | 1,379,780 | 1,367,161 | 1,367,161 | 1,428,259 | 1,491,888 | 1,559,672 |
| Furniture & Equipment | 17,000 | 17,000 | 17,000 | 17,000 | 17,000 | 17,000 |
| Rent | 121,081 | 124,836 | 124,836 | 128,233 | 131,703 | 135,319 |
| Telephone & Communications | 19,215 | 20,176 | 20,176 | 21,185 | 22,244 | 23,356 |
| Professional Fees | 782,080 | 307,404 | 1,392,404 | 244,741 | 191,500 | 169,275 |
| Insurance | 5,974 | 6,273 | 6,273 | 6,586 | 6,916 | 7,261 |
| Other | 49,870 | 57,150 | 57,150 | 63,996 | 63,750 | 63,116 |
| Total Operating | 2,375,000 | 1,900,000 | 2,985,000 | 1,910,000 | 1,925,000 | 1,975,000 |
| Control Period Expenses | | | | | | |
| Total Control Period Expenses | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| Total Expenses | 2,475,000 | 2,000,000 | 3,085,000 | 2,010,000 | 2,025,000 | 2,075,000 |
| Revenues Over (Under) Expenses | - | 0 | 0 | 0 | 0 | 0 |

TAB III

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: Nassau Health Care Corporation.

REQUEST FOR: Consideration of NIFA Contract for a Turnaround Consultant for the Nassau Health Care Corporation

Introduction:

At their meeting on February 4, 2020 the Directors determined that the Nassau Health Care Corporation (“NHCC”) was a “covered organization” under §3651(10) the NIFA Act. They also determined that NHCC’s financial situation had changed and significantly deteriorated such that it posed a material threat to the County.

As part of its renewed examination of NHCC, NIFA also issued a Request for Proposals for a consulting firm to help NIFA find solutions to NHCC mounting problems.

Discussion:

On January 8, 2020, NIFA published in the “New York State Contract Reporter” soliciting proposals from a Hospital/Healthcare Turnaround Consultant (“Consultant”) to analyze NHCC and develop recommendations and/or provide supplemental staffing to NIFA to help it ameliorate NHCC’s fiscal problems. Responses were due by January 30th.

NIFA received nine responses. A committee (“Committee”) consisting of NIFA’s Executive Director, General Counsel, Treasurer and Chairman reviewed and scored each proposal under a number of criteria. Four finalists were selected and were interviewed personally by the Committee on February 17. At those interviews, Robert Detour, Chairman of NHCC, was also present.

Recommendation:

The Committee is recommending that NIFA employ the Alvarez & Marsal Healthcare Industry Group LLC (“Alvarez”).

Alvarez has its main headquarters in New York City and is ranked as a top 10 healthcare consulting firm, as reported by Modern Healthcare. Their hospital clients include many safety-net systems whose challenges share common elements with NHCC. They appear to have a significant track record working with safety-net management teams, boards of trustees, and stakeholders to drive operational change and transform organizations. Furthermore, they have experienced practitioners that will be assigned to our team.

For Phase I of their assignment, they have proposed billing on an hourly basis, with a maximum fee of \$845,000 (plus disbursements-not to exceed \$65,000) and a 3% administrative fee. Their deliverables under Phase I shall be as substantially as follows:

- (i) *assist with review and validation of any recently completed performance improvement plans prepared by either internal or external parties and provide additional recommendations, if warranted;*
- (ii) *assist with an assessment of operational and financial improvements with range of financial opportunity, approach, timeline for execution;*
- (iii) *identify and evaluate structural options available to NHCC to address its financial deterioration and propose one or more solutions that based upon the facts and market evaluation appear likely to address the current deterioration, seeks to stabilize cash flow and objectively address healthcare needs served by NHCC, proposing alternatives to the current situation, along with assessment of execution risk;*
- (iv) *meet with and solicit input from constituencies including, but not limited to, the NUMC Forward Task Force, the CSEA, the Nassau County Executive, NYS Department of Health and NYS Governor's Office and other interested parties;*
- (v) *consider the significant obligations of NHCC that cannot be stabilized through a structural change, including OPEB;*
- (vi) *establish a periodic (weekly or biweekly) reporting process which will include:*
 - *a preliminary status report on the operational and financial improvement opportunities assessment, including a quantification of potential financial benefit as well as potential NHCC investments required to achieve the identified benefit; and*
 - *a preliminary status report on the development of structural options as per iii above.*

Requested Actions:

Authorize the Chairman of NIFA or his designee(s) to take whatever actions they deem necessary or appropriate, to carry out the intent of these materials, including, but not limited to the execution of a contract with Alvarez substantially upon the terms outlined in these Materials.

Attachments:

Resolution

**NASSAU COUNTY INTERIM FINANCE
AUTHORITY**

RESOLUTION NO. 20-

**CONSIDERATION OF A CONTRACT FOR A TURNAROUND CONSULTANT FOR THE
NASSAU HEALTH CARE CORPORATION.**

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority” or “NIFA”); and be it further

RESOLVED, that based upon the discussion in the Materials the Authority hereby approves of entering into a contract with Alvarez & Marsal Healthcare Industry Group LLC for a total maximum of \$845,000 plus disbursements (not to exceed (\$65,000) and a 3% administrative fee, and be it further

RESOLVED, that the Chairman of NIFA or his designee(s) to take whatever actions they deem necessary or appropriate, to carry out the intent of this resolution.

Adam Barsky
Chairperson

May 19, 2020

TAB IV

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: Cam-Held Enterprises, Inc.
DBA Just Kids Early Childhood Learning Center

REQUEST FOR: Consideration of County Contract for the Cam-Held Enterprises, Inc.
- (NIFA #110-20)

Introduction:

On March 24, 2011 NIFA adopted the Contract Approval Guidelines, as subsequently amended, which include the Contract Approval Request Form. The Guidelines delineate the dollar thresholds and approval process of all County contracts that must be submitted to NIFA for approval.

On April 23, 2020 the County submitted a proposed contract with Cam-Held Enterprises, Inc. (the "Firm") to NIFA for approval. The term of the contract is from 9/1/2020 – 8/31/2025, and it is valued at \$30,000,000.00.

Discussion:

This contract does not require approval from the Nassau County Legislature and falls under the exception clauses, as per the Nassau County Charter, Section 103 (vii) "any procurement for the purpose of entering into a contract or contracts with not-for-profit organizations for the purposes of providing aid, care and support to persons in need"

The preschool special education services provided under this contract is pursuant to a mandated program under NYS Education Law Section 4410. Under this program, the NYS Department of Education approves the providers, and the County, in turn, is required to contract with these approved providers.

Requested Action:

You are requested to consider the County's Contract with Cam-Held Enterprises, Inc..

Attachments:

Resolution

NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLUTION NO. 20-

CONSIDERATION OF COUNTY CONTRACT FOR CAM-HELD ENTERPRISES, INC.

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County’s Contract for Cam-Held Enterprises, Inc. in the amount of \$30,000,000; and be it further

RESOLVED, that NIFA’s approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

Adam Barsky
Chairperson

May 19, 2020

TAB V

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: New York Therapy Placement Services, Inc.

REQUEST FOR: Consideration of County Contract for the New York Therapy Placement Services, Inc.
- (NIFA #119-20)

Introduction:

On March 24, 2011 NIFA adopted the Contract Approval Guidelines, as subsequently amended, which include the Contract Approval Request Form. The Guidelines delineate the dollar thresholds and approval process of all County contracts that must be submitted to NIFA for approval.

On May 5, 2020 the County submitted a proposed contract with New York Therapy Placement Services, Inc. (the “Firm”) to NIFA for approval. The term of the contract is from 9/1/2020 – 8/31/2025, and it is valued at \$7,500,000.

Discussion:

This contract does not require approval from the Nassau County Legislature and falls under the exception clauses, as per the Nassau County Charter, Section 103 (vii) “any procurement for the purpose of entering into a contract or contracts with not-for-profit organizations for the purposes of providing aid, care and support to persons in need”

The preschool special education services provided under this contract is pursuant to a mandated program under NYS Education Law Section 4410. Under this program, the NYS Department of Education approves the providers, and the County, in turn, is required to contract with these approved providers.

Requested Action:

You are requested to consider the County’s Contract with New York Therapy Placement Services, Inc.

Attachments:

Resolution

NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLUTION NO. 20-

CONSIDERATION OF COUNTY CONTRACT FOR NEW YORK THERAPY PLACEMENT SERVICES, INC.

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County’s Contract for New York Therapy Placement Services, Inc. in the amount of \$7,500,000; and be it further

RESOLVED, that NIFA’s approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

Adam Barsky
Chairperson

May 19, 2020

TAB VI

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: Kurman Tompkins LLC

REQUEST FOR: Consideration of County Contract for the Kurman Tompkins LLC
- (NIFA #97-20)

Introduction:

On March 24, 2011 NIFA adopted the Contract Approval Guidelines, as subsequently amended, which include the Contract Approval Request Form. The Guidelines delineate the dollar thresholds and approval process of all County contracts that must be submitted to NIFA for approval.

On April 20, 2020 the County submitted a proposed contract with Kurman Tompkins LLC (the “Firm”) to NIFA for approval. The term of the contract is from 9/1/2020 – 8/31/2025, and it is valued at \$7,500,000.

Discussion:

This contract does not require approval from the Nassau County Legislature and falls under the exception clauses, as per the Nassau County Charter, Section 103 (vii) “any procurement for the purpose of entering into a contract or contracts with not-for-profit organizations for the purposes of providing aid, care and support to persons in need”

The preschool special education services provided under this contract is pursuant to a mandated program under NYS Education Law Section 4410. Under this program, the NYS Department of Education approves the providers, and the County, in turn, is required to contract with these approved providers.

Requested Action:

You are requested to consider the County’s Contract with Kurman Tompkins LLC

Attachments:

Resolution

NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLUTION NO. 20-

CONSIDERATION OF COUNTY CONTRACT FOR KURMAN TOMPKINS LLC

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County’s Contract for Kurman Tompkins LLC in the amount of \$7,500,000; and be it further

RESOLVED, that NIFA’s approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

Adam Barsky
Chairperson

May 19, 2020

TAB VII

NASSAU COUNTY INTERIM FINANCE AUTHORITY

FOR CONSIDERATION

May 19, 2020

TO: NIFA Directors

FROM: Evan Cohen

SUBJECT: Hi-Tech Air Conditioning Services, Inc.

REQUEST FOR: Consideration of County Contract for the Hi-Tech Air Conditioning Services, Inc.
(NIFA # 87-20)

Introduction:

On March 24, 2011 NIFA adopted the Contract Approval Guidelines, as subsequently amended, which include the Contract Approval Request Form. The Guidelines delineate the dollar thresholds and approval process of all County contracts that must be submitted to NIFA for approval.

On April 17, the County submitted a proposed contract with Hi-Tech Air Conditioning Services, Inc. (the "Firm") to NIFA for approval. The vendor was selected through an open competitive bidding process. The term of the contract is two (2) years with the option to add two (2) additional years, and it is valued at \$12,000,000.00.

Discussion:

On February 10, 2020, the County Legislature approved the contract for services between the Nassau County Department of Public Works and the Firm. The purpose of this contract is to provide on call services for HVAC construction related projects and emergency situations at various County facilities.

This contract will be funded with capital proceeds. Approval of this contract does not guarantee borrowing approval by the NIFA Board of Directors.

Requested Action:

You are requested to consider the County's Contract with Hi-Tech Air Conditioning Services, Inc.

Attachments:

Resolution

NASSAU COUNTY INTERIM FINANCE AUTHORITY

RESOLUTION NO. 20-

CONSIDERATION OF COUNTY CONTRACT FOR HI-TECH AIR CONDITIONING SERVICES, INC.

RESOLVED, that the materials presented to this meeting of the Directors (the “Materials”) are ordered to be filed with the records of the Nassau County Interim Finance Authority (the “Authority”); and be it further

RESOLVED, that based upon the discussion in the Materials and pursuant to Section 3669 2(d) of the Authority Act, the Authority hereby approves/disapproves the County’s Contract for Hi-Tech Air Conditioning Services, Inc. in the amount of \$12,000,000; and be it further

RESOLVED, that NIFA’s approval of the agreement is given with the caveat that NIFA does not guaranty that it will approve any borrowing for this project(s); and be it further

RESOLVED, that staff may take all actions and do all things that they deem necessary to carry out the intent of this resolution.

Adam Barsky
Chairperson

May 19, 2020